



WINNERS CIRCLE  
RESORT

# Association News

Third Issue 2022

## Winners Circle Beach & Tennis Resort Timeshare Condominium Owners' Association

### Notice of the Fortieth Annual Meeting of the Members and Proxy Solicitation

The Fortieth Annual Meeting of the members of the Winners Circle Beach & Tennis Resort Timeshare Condominium Owners Association will be held on Saturday, September 10, 2022, at Winners Circle Resort at 10:00 a.m.

YOU ARE URGED TO FILL IN, DATE, SIGN, AND RETURN THE ENCLOSED POSTAGE-PAID PROXY CARD WHETHER OR NOT YOU PLAN TO BE AT THE MEETING. SUCH ACTION WILL NOT AFFECT YOUR RIGHT TO VOTE IN PERSON SHOULD YOU DECIDE TO ATTEND THE MEETING.

**If a quorum of the membership is not represented at the meeting, either in person OR BY PROXY, the Association may be required to adjourn and reschedule the meeting AT ADDITIONAL EXPENSE TO THE ASSOCIATION PAID FROM YOUR ASSESSMENTS. Therefore, you are urged to complete, sign and return the proxy card. You are not required to vote on any issue. Checking the blank marked "Withhold" will ensure that your proxy will not be voted BUT WILL STILL COUNT TOWARD THE QUORUM REQUIREMENT.**

The agenda for the meeting is as follows:

1. Approval of the minutes of the previous annual meeting.
2. Election of three (3) members to the Board of Directors.
3. Transaction of any business that may properly come before the meeting or any reconvening thereof.

By signing and returning the proxy card, you, as an owner and member of the Winners Circle Beach & Tennis Resort Timeshare Condominium Owners Association, appoint the Vice President of the Association, Valerie Dahl-Nevarez, as Proxy Holder with full power of substitution to vote and otherwise represent you at the Annual Meeting on Saturday, September 10, 2022, and at any reconvening thereof, and to vote your membership as fully as you might or could do so if personally present upon such business as may properly come before the meeting.

You may revoke this proxy in writing at any time and it will not be used if you attend the meeting and vote in person. The proxy will be voted as you indicate and, if no indication has been made, or if you fail to cast all the votes to which you are entitled, your uncast votes will be used as the Proxy Holder deems advisable on the matters set forth above.

If there are any items of business you wish to present for action by the owners at the Annual Meeting, please write to Tom O'Brien at [tom.obrien@vriamericas.com](mailto:tom.obrien@vriamericas.com).

# **Winners Circle Beach & Tennis Resort Timeshare Condominium Owners Association**

Statements by Candidates to Board of Directors 2022

## **Enrique Aguirre G., Mexico (Incumbent)**

### EDUCATION

MBA, Postgraduate Marketing Research, seminars and certificates In Hospitality Education.  
Current Employment: Royal Holiday Club/Park Royal H&R

### QUALIFYING EXPERIENCE

25+ years in Hospitality Industry, supervising Hotels and Condo Operations in Mexico, The United States, Caribbean, South America. Presently Board Member in a number of condos, including being President of 2 Associations

### OBJECTIVES

Contribute to the preservation and increase of the ownership value, improve the stay experience at Winners Circle Resort.

## **Phillip B. Horlings, Saugus, CA**

### EDUCATION

Pasadena City College, Pasadena, Ca. College of the Canyons, Valencia, Ca. John Mosley Academy of Motion Picture Sciences, London, UK. Hollywood, Ca.

### QUALIFYING EXPERIENCE

20 years of property management for commercial / Industrial and motion picture film work, North Los Angeles County. Duties performed were scheduling, budgeting, purchasing and security.

### OBJECTIVES

Maintaining a safe and secure environment, while guests and families enjoy their amenities and benefits of the owners association.

## **Dan McGeorge, Lakeside, CA (Incumbent)**

### EDUCATION

Master's Degree, San Diego State

### QUALIFYING EXPERIENCE

Several years as a Board Member for the Winners Circle Resort.

### OBJECTIVES

Winners Circle continues to grow in quality as a resort, consistently meeting Gold Crown Standards. Positive comments from owners and exchangers alike say it loud and clear, Winners Circle is a great place to own and stay. In spite of the recent pandemic situation our association's financial strength remains solid. All the while our assessments have remained among the very lowest in the industry.

Renovations throughout the resort and further refinements to our beautiful landscaping are remarkable. Winners Circle has never looked better or been in better condition. Outstanding ongoing improvements have been accomplished within our budget, and without any special assessment to our owners.

It has been my privilege to be a part of Winners Circle Resort. I am respectfully seeking re-election to the board. It is my goal and promise to continue my commitment to excellence at Winners Circle, to frugal spending and controlled costs, while keeping our assessments among the lowest. It is an honor to serve the members of our association.

*continued*

## **Nichole Peterson, Oceanside, CA (Incumbent)**

### **EDUCATION**

Graduated La Sierra High School and attended Riverside Community College and then pursued a Business degree at Hope International University.

### **QUALIFYING EXPERIENCE**

My husband and I have been a Timeshare Owner at Winners Circle for 8 years. Prior to starting my own company, I was the Executive Director of the Solana Beach Chamber of Commerce. As Director I was focused on the tourism, events, local businesses and marketing which makes Solana Beach a great location for all to live and visit.

### **OBJECTIVES**

It has been an honor to serve on the Board for Winners Circle for the past three years. As an owner and Board Member it is important for me to do my part in making sure that the Resort continues to improve and remain a desirable location thereby securing the value of our Timeshares. There are many factors involved to making sure we stay on budget, keep delinquencies to a minimum and continue to sell weeks and make sure the property is at full capacity at all times. As we all maneuver through this difficult time that our country is experiencing it is even more important to review budgets, determine the best direction for the resort and keep planning remodels and updates as allowed by the reserves and budget.

## **Summer and Special Event Parking at Winners Circle**

We love seeing owners for Day Use at the Resort, but we need to remind you once again that you may not come to the Resort, park your car, and attend the county fair, races, or special events. Resort parking is at a premium during the busy summer season, and the parking must be reserved for guests and Day Use owners. If you do come for Day Use, make sure that you come to the Front Desk, check in, and get a parking pass for the day. Violators may be towed.

**Racing Begins Friday, July 22 through  
Sunday, September 11, 2022**

The Racetrack will be closed Mondays, Tuesdays,  
and Wednesdays this year.



## **Winners Circle Resort Intervals Available at Super Prices!**

Are you or your friends looking for additional weeks that won't break the bank?

Visit [www.winnerscircleresort.com/vacation-ownership.htm](http://www.winnerscircleresort.com/vacation-ownership.htm)



## Winners Circle Beach & Tennis Resort

### Annual Meeting Highlights

September 11, 2021

The meeting was called to order by Dan McGeorge at 10:00 a.m. Board members present were Dan McGeorge, President; Valerie Dahl-Nevarez, Vice President; Larry Manley, Treasurer; Nichole Peterson, Secretary and, Enrique Aguirre, Director. Representing VRI management was Tom O'Brien, Sr. Vice President of Resort Operations and from Winners Circle Resort was Terry Fraser, Resort General Manager and Roger Martinez, Assistant Manager. The following actions took place:

- Approved the September 12, 2020 Annual Meeting Minutes as written.

### Election of Directors

Based on the votes received previously and in person, Valerie Dahl-Nevarez and Larry Manley were elected to two years terms.

### Bylaw Amendment

In order for this amendment to pass, the Association was required to have 30% of the voting power in the Association or 1,440 affirmative votes. The Association received 1,961 votes in favor of the Amendment. There were 25 "no" votes and 32 abstentions. Therefore, the Bylaw Amendment is approved and will be posted on the Association website once certified and signed by the Board Secretary.

## Winners Circle Beach & Tennis Resort

### Regular Board Meeting Highlights

May 14, 2022

The meeting was called to order by Dan McGeorge at 9:03 a.m. Board members present were Dan McGeorge, President (telephonically); Valerie Dahl-Nevarez, Vice President (telephonically); Larry Manley, Treasurer (could not participate); Nichole Peterson, Secretary (telephonically); and Enrique Aguirre, Director (telephonically). Representing VRI management was Tom O'Brien, Sr. Vice President of Resort Operations/VRI and from Winners Circle Resort was Terry Fraser, Resort General Manager, and Roger Martinez, Assistant Manager. The following actions took place:

- Approved minutes of the Regular Meeting held on March 19, 2022 as presented.
- Accepted the 2021 Audit for the Association as presented and to have Larry Manley sign the Management Representation Letter on behalf of the Association.
- Approved up to \$25,000 for real estate attorneys and consultants to further define options for the Tennis Club space contingent on the Committee's final approval after meeting on-site to review the information that has been gathered and provided to date.
- Approved up to \$250,000 for the painting of the buildings and the resurfacing of parking lots that include necessary modifications to make ADA-accessible parking stalls compliant.

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- Approved the Executive Session Minutes from December 11, 2021 and March 19, 2022 as presented.
- Accepted the Sixth Amendment to the Management Agreement as presented.

(**NOTE:** A copy of the minutes is available at the resort for your review. If you wish to have a copy for your records, please email your request to [winter.clewley@vriamericas.com](mailto:winter.clewley@vriamericas.com) and a copy will be mailed to you.)

## Scheduled Board Meetings for Winners Circle Beach & Tennis Resort

### Regular Board Meetings

Friday, September 9, 2022 at 4 p.m.

Saturday, December 10, 2022 at 9 a.m.

### Annual Meeting

Saturday, September 10, 2022 at 10 a.m.

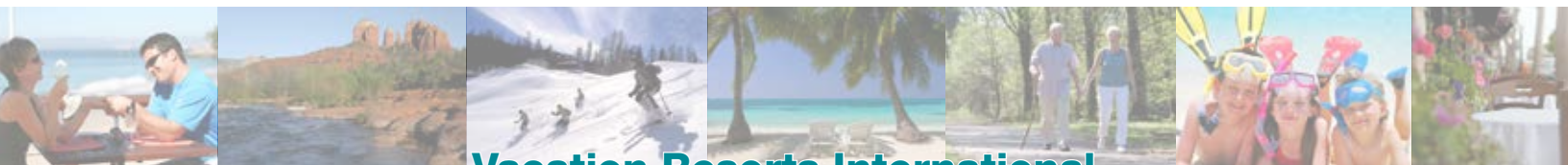
Please note that meeting dates, times and places are subject to change.





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[www.vriresorts.com](http://www.vriresorts.com)

## Winners Circle Resort

550 Via De La Valle • Solana Beach, CA 92075 • (858) 755-6666

The Association News is brought to you on a quarterly basis by the Winners Circle Beach & Tennis Resort Timeshare Condominium Owners Association. Its purpose is to bring noteworthy news and stories of interest to owners.

### Members of the Board

Dan McGeorge, President  
Valerie L. Dahl-Nevarez, Vice President  
Nichole Peterson, Secretary  
Larry A. Manley, Treasurer  
Enrique Aguirre, Director

### Contributors

Terry Fraser, Resort General Manager

### Management

Vacation Resorts International – (949) 587-2299  
“Perfecting the Art of Hospitality”

If you are interested in writing to the Winners Circle Resort Board of Directors, please direct all correspondence to Vacation Resorts International, Attn: Tom O'Brien, 25510 Commercentre Drive, Suite 100, Lake Forest, CA 92630

If you are interested in submitting an article to be published in the Association Newsletter that you feel would be interesting to fellow owners, please direct all correspondence and photographs to the General Manager.

## SERVICE DIRECTORY

### MANAGEMENT

Vacation Resorts International (VRI)  
25510 Commercentre Drive, Suite 100  
Lake Forest, CA 92630 ..... (949) 587-2299  
[www.vriresorts.com](http://www.vriresorts.com)

### EXCHANGE INFORMATION

Winners Circle  
Beach & Tennis Resort..... (858) 755-6666  
Resort Condominiums International (RCI) ..... (877) 874-3334  
RCI Points Program ..... (877) 968-7476  
Interval International (II) ..... (800) 828-8200  
Trading Places International..... (800) 365-7617

### RESERVATIONS

Information/Assistance ..... (858) 755-6666  
Reservations Email.....[reservations@winnerscircleresort.com](mailto:reservations@winnerscircleresort.com)  
Bonus Time..... (858) 755-6666  
Vacation Tyme®..... (866) 469-8222

### OWNER SERVICES

Assessment Billing & Collections..... (949) 855-8004  
Rentals..... (858) 755-6666  
Winners Circle Resort International  
Mortgage Loan Information ..... (800) 666-8501  
Website .....[www.winnerscircleresort.com](http://www.winnerscircleresort.com)  
General Inquiry Email.....[reservations@winnerscircleresort.com](mailto:reservations@winnerscircleresort.com)  
Chamber of Commerce ..... (858) 755-4775  
Winners Tennis Club ..... (858) 755-8833  
Recreation Center..... (858) 481-0363  
Red Tracton's Restaurant ..... (858) 755-6600  
Race Track Del Mar ..... (858) 755-1141



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# WINNERS CIRCLE BEACH & TENNIS RESORT

## TIMESHARE CONDOMINIUM OWNER ASSOCIATION PROXY BALLOT 2022

THE UNDERSIGNED ACKNOWLEDGES RECEIPT OF THE NOTICE AND PROPOSED AGENDA FOR THE FORTIETH ANNUAL MEETING OF THE WINNERS CIRCLE BEACH & TENNIS RESORT TIMESHARE CONDOMINIUM OWNERS ASSOCIATION TO BE HELD ON SATURDAY, SEPTEMBER 10, 2022 AND APPOINTS THE VICE PRESIDENT, VALERIE DAHL-NEVAREZ, AS PROXYHOLDER WITH FULL POWER OF SUBSTITUTION. THIS PROXY WILL BE VOTED AS INDICATED. WHERE NO INDICATION IS MADE, OR IF YOU FAIL TO CAST ALL THE VOTES TO WHICH YOU ARE ENTITLED, PROXYHOLDER WILL CAST ALL UNUSED VOTES AS SEEN FIT ON ANY BUSINESS WHICH MAY PROPERLY COME BEFORE THE MEETING OR ANY RECONVENING THEREOF.

\*\*\*\*\*

INSTRUCTIONS: Three (3) candidates will be elected. You may cast a total of three (3) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. **DO NOT CAST FRACTIONAL VOTES!** Do not use a "✓" or an "X". If you do so, your mark will count as one vote only. Fill in the number of votes you want that candidate to receive. Remember, all unused votes will be cast by the Proxyholder on your behalf.

### CANDIDATES - \*\* Indicates Incumbent

\_\_\_\_\_ \*\* Enrique Aguirre G.

\_\_\_\_\_ Phillip B. Horlings

\_\_\_\_\_ \*\* Dan McGeorge

\_\_\_\_\_ \*\* Nichole Peterson

\_\_\_\_\_ (Withhold)

\_\_\_\_\_ (Write-in)

By: \_\_\_\_\_  
(Signature)

\_\_\_\_\_ (Print Name)

Date: \_\_\_\_\_

Account #(s) \_\_\_\_\_

**MAKE YOUR VOTE COUNT, PLEASE MAIL BACK PROMPTLY.**