

## **Association News**

First Issue 2022

#### **Association Policies of Insurance**

This summary of the Association's policies of insurance provides only certain informational, as required by subdivision (e) of Section 1365 (f) (1) of the Civil Code and should not be considered a substitute for the complete policy terms and conditions contained in the actual policies of insurance. Any Association member may, upon request and provision of reasonable notice, review the Association's insurance policies and upon request and payment of reasonable duplication charges, obtain copies of those policies. Although the Association maintains the policies of insurance specified in this summary, the Association's policies of insurance may not cover your property, including personal property, or real property improvements to or around your dwelling, or personal injuries or other losses that occur within or around your dwelling. Even if a loss is covered, you may nevertheless be responsible for paying all or a portion of any deductibles that applies. Association members should consult their insurance broker or agent for appropriate additional coverage.

#### Winners Circle Resort Schedule of Insurance

Carrier	Coverage	Amount	Deductible
Chubb/Westchester	PROPERTY - Building	\$9,682,308	\$5,000
Chubb/Westchester	PROPERTY - Contents	\$1,107,435	\$5,000
Philadelphia Indemnity Insurance Company	GENERAL LIABILITY	*\$2,000,000	N/A
StarStone National Insurance Company	GENERAL LIABILITY - Umbrella	*\$25,000,000	N/A
Great Divide Insurance Company	DIRECTORS & OFFICERS	*\$1,000,000	\$10,000
West American Insurance Company	WORKERS COMPENSATION	*\$1,000,000	N/A
*Each Occurrence			





# Winners Circle Beach and Tennis Association AICPA Report by Category January 1, 2022

	Percent Funded: 11								
Category	Minimum Remaining Service Life	Maximum Remaining Service Life	Est. Current Replacement Cost	Average Percent of Expired Service Life by Category	Est. Future Replacement Cost	Fiscal Year Beginning Balance Allocation by Category	Annual Assessment Allocation by Category	Monthly Assessment Allocation by Category	Useful Life of Component in Dollars aka "Fully Funded"
ADA	0.75	0.75	15,000	89.48%	15,335	1,478	965	80	
Appliances	2.12	11.08	245,009	67.20%	306,828	18,132	19,315	1,610	164,658
Art & Accessories	0.08	4.17	467,610	53.14%	512,110	27,362	32,238	2,686	248,481
Asphalt	3.33	6.01	330,000	89.81%	371,404	32,634	23,380	1,948	296,357
Cabinetry and Countertops	4.67	13.33	1,942,740	61.06%	2,589,915	130,618	163,038	13,586	1,186,165
Construction / Refurbishment	0.08	29.08	1,354,000	46.40%	2,109,533	69,175	132,797	11,066	628,195
Construction / Refurbishment Pending	0.75	1.00	3,520,000	100.35%	3,612,372	388,976	227,403	18,950	3,532,375
Doors and Windows	3.09	17.08	296,895	64.75%	437,512	21,168	27,542	2,295	192,234
Electrical Fixtures	14.16	29.08	17,109	32.41%	26,004	611	1,637	136	5,544
Electronics	0.08	10.17	158,200	61.08%	184,709	10,640	11,628	969	96,628
Elevators	12.25	27.25	15,000	24.06%	21,709	397	1,367	114	3,610
Equipment	2.03	16.73	165,505	49.34%	207,939	8,993	13,090	1,091	81,667
Exercise Equipment	2.01	16.75	36,130	81.37%	41,525	3,237	2,614	218	29,398
Exterior Concrete Surfaces	27.52	27.52	-	0.00%	-	-	-	-	-
Exterior Furniture and Fixtures	2.16	12.70	246,400	43.50%	332,130	11,804	20,908	1,742	107,191
Exterior Lighting	14.25	14.25	9,226	43.82%	14,058	445	885	74	4,043
Exterior Surfaces	5.52	11.67	31,060	30.65%	38,909	1,048	2,449	204	9,519
Fencing	4.25	24.25	44,406	37.00%	80,750	1,809	5,083	424	16,429
Flooring	0.08	29.08	422,094	68.36%	465,584	31,775	29,309	2,442	288,560
Furniture and Fixtures	0.09	9.52	1,485,400	73.87%	1,613,642	120,835	101,580	8,465	1,097,332
Gates	11.58	15.33	13,750	42.07%	20,600	637	1,297	108	5,784
Hardscape	2.41	27.58	100,000	55.61%	166,688	6,124	10,493	874	55,613
HVAC	0.75	26.08	118,350	50.24%	129,746	6,547	8,168	681	59,455
Lighting	7.33	23.25	249,791	57.74%	338,706	15,882	21,322	1,777	144,226
Mattress Sets	0.08	4.17	131,200	73.18%	138,715	10,572	8,732	728	96,009
Miscellaneous	1.75	25.16	49,642	66.86%	66,324	3,655	4,175	348	33,190
Office Equipment	0.25	4.78	83,050	64.18%	89,180	5,869	5,614	468	53,299
Office Furniture	1.25	9.16	7,482	72.92%	9,059	601	570	48	5,456
Office Storage	14.56	14.56	15,000	4.55%	23,066	75	1,452	121	682
Painting	0.08	10.16	400,718	71.91%	426,569	31,731	26,853	2,238	288,154
Plumbing	1.09	29.08	76,692	63.73%	90,451	5,382	5,694	474	48,877
Plumbing Fixtures	2.67	24.75	765,079	61.02%	1,029,218	51,407	64,790	5,399	466,836
Pool Component	7.58	7.58	35,500	30.28%	44,417	1,184	2,796	233	10,750
Pool-Spa Equipment	3.58	27.58	38,500	46.34%	45,468	1,965	2,862	239	17,841
Roofing Component	8.09	23.89	524,000	13.17%	1,040,855	7,598	65,523	5,460	68,997
Safety and Security	1.44	29.17	126,644	68.95%	160,587	9,615	10,109	842	87,318
Signage	10.08	20.42	20,850	56.83%	29,250	1,305	1,841	153	11,848
Softscape	1.75	27.01	10,000	13.26%	10,530	146	663	55	1,326
Structural	2.16	2.16	20,000	95.63%	21,320	2,106	1,342	112	19,126
Stucco Refubishment	0.16	24.08	60,000	100.06%	60,282	6,611	3,795	316	60,037
Unit Supplies	0.08	1.08	92,400	85.94%	93,985	8,744	5,916	493	79,406
Vehicles	17.25	17.25	25,000	22.93%	41,622	631	2,620	218	5,732
Window Treatments	0.08	4.17	228,930	73.29%	242,063	18,475	15,238	1,270	167,772
			13,994,362		17,300,670	1,078,000	1,089,095	90,758	9,789,544

### **Use Time Calendars**

FRIDAY			
Week Number	"   <i>)(</i> ())		
1	Jan 7	→ Jan 14	
2	Jan 14	→ Jan 21	
3	Jan 21	→ Jan 28	
4	Jan 28	→ Feb 4	
5	Feb 4	→ Feb 11	
6	Feb 11	→ Feb 18	
7	Feb 18	→ Feb 25	
8	Feb 25	→ Mar 4	
9	Mar 4	→ Mar 11	
10	Mar 11	→ Mar 18	
11	Mar 18	→ Mar 25	
12	Mar 25	→ Apr 1	
13	Apr 1	→ Apr 8	
14	Apr 8	→ Apr 15	
15	Apr 15	→ Apr 22	
16	Apr 22	→ Apr 29	
17	Apr 29	→ May 6	
18	May 6	→ May 13	

SATURDAY						
Week Number 2022						
1	Jan 1	<b>→</b>	Jan 8			
2	Jan 8	<b>→</b>	Jan 15			
3	Jan 15	<b>→</b>	Jan 22			
4	Jan 22	<b>→</b>	Jan 29			
5	Jan 29	<b>→</b>	Feb 5			
6	Feb 5	<b>→</b>	Feb 12			
7	Feb 12	<b>→</b>	Feb 19			
8	Feb 19	<b>→</b>	Feb 26			
9	Feb 26	$\rightarrow$	Mar 5			
10	Mar 5	<b>→</b>	Mar 12			
11	Mar 12	<b>→</b>	Mar 19			
12	Mar 19	<b>→</b>	IVIUI 20			
13	Mar 26	<b>→</b>	Apr 2			
14	Apr 2	<b>→</b>	Apr 9			
15	Apr 9	<b>→</b>	Apr 16			
16	Apr 16	<b>→</b>	Apr 23			
17	Apr 23	<b>→</b>	Apr 30			
18	Apr 30	<b>→</b>	May 7	l		

19	May 7	<b>→</b>	May 14	36	Sep 3
20	May 14	<b>→</b>	May 21	37	Sep 10
				38	Sep 1
21	May 21	<b>→</b>	May 28	39	Sep 2
22	May 28	<b>→</b>	Jun 4	40	Oct 1
23	Jun 4	<b>→</b>	Jun 11		
24	Jun 11	<b>→</b>	Jun 18	41	Oct 8
25	Jun 18	<b>→</b>	Jun 25	42	Oct 15
				43	Oct 22
26	Jun 25	<b>→</b>	Jul 2	44	Oct 29
27	Jul 2	<b>→</b>	34. 3	45	Nov 5
28	Jul 9	<b>→</b>	Jul 16		
29	Jul 16	<b>→</b>	Jul 23	46	Nov 1
30	Jul 23	<b>→</b>	Jul 30	47	Nov 1
				48	Nov 2
31	Jul 30	<b>→</b>	Aug 6	49	Dec 3
32	Aug 6		Aug 13		
33	Aug 13	<b>→</b>	Aug 20	50	Dec 1
34	Aug 20	<b>→</b>	Aug 27	51	Dec 1
35	Aug 27	<b>→</b>	Sep 3	52	Dec 2
				53	Dec 3

36	Sep 3	<b>→</b>	Sep 10
37	Sep 10		Sep 17
38	Sep 17	<b>→</b>	Sep 24
39	Sep 24	<b>→</b>	Oct 1
40	Oct 1	<b>→</b>	Oct 8
41	Oct 8	<b>→</b>	Oct 15
42	Oct 15	<b>→</b>	Oct 22
43	Oct 22	<b>→</b>	Oct 29
44	Oct 29	<b>→</b>	Nov 5
45	Nov 5	<b>→</b>	Nov 12
46	Nov 12	<b>→</b>	Nov 19
47	Nov 19	<b>→</b>	Nov 26
48	Nov 26	<b>→</b>	Dec 3
49	Dec 3	$\rightarrow$	Dec 10
50	Dec 10	<b>→</b>	Dec 17
51	Dec 17	<b>→</b>	Dec 24
52	Dec 24	<b>→</b>	Dec 31
53	Dec 31	<b>→</b>	lan 7

### Winners Circle Beach & Tennis Resort Board Meeting Highlights

#### September 10, 2021

The meeting was called to order by Dan McGeorge at 4:04 p.m. Board members present were Dan McGeorge, President; Valerie Dahl-Nevarez, Vice President; Larry Manley, Treasurer; Nichole Peterson, Secretary and, Enrique Aguirre, Director. Representing VRI management was Tom O'Brien, Sr. Vice President of Resort Operations and from Winners Circle Resort was Terry Fraser, Resort General Manager and Roger Martinez, Assistant Manager. The following actions took place:

- Approved the May 22, 2021 Board Meeting Minutes as presented.
- Accepted the 2020 Audit for the Timeshare as presented and to ratify Larry Manley to sign the Management Representation letters on behalf of both Associations.
- Approved a total expenditure not to exceed an amount of \$15,000 for the buildout of the back-office storage. Manager to bring a detailed breakdown of the cost to the next meeting and have the owners of the space acknowledge and agree, in writing, to the swap of space.
- Accepted the proposal for the annual "Mini-Retainer" with Fiore & Racobs in the amount of \$1,000.
- Approved casting 698 affirmative HOA owned votes for the Bylaw Amendment and to authorize Dan McGeorge to cast votes on behalf of the Association owned intervals.
- Approved the proposal from Cambaliza McGee LLP to perform the Audit and Tax Preparation for 2021 for a fee of \$3,400.
- Approve the proposed 2022 Operating Budget in the amount of \$5,149,232 including \$1,318,250 for Replacement Fund reflecting a 1.03% increase from the 2021 Budget. Assessments increase from \$874 to \$883 per interval.
- Approved the 2022 ABC Policy for the 8-month billing plan and the annual/split payment options with no changes from 2021.
- Moved to conduct an owner vote to secure approval that will give the Board the authority, but not the obligation, to borrow up to \$3,000,000 for exterior renovation.

## Winners Circle Beach & Tennis Resort Annual Meeting Highlights September 11, 2021

The meeting was called to order by Dan McGeorge at 10:00 a.m. Board members present were Dan McGeorge, President; Valerie Dahl-Nevarez, Vice President; Larry Manley, Treasurer; Nichole Peterson, Secretary and, Enrique Aguirre, Director. Representing VRI management was Tom O'Brien, Sr. Vice President of Resort Operations and from Winners Circle Resort was Terry Fraser, Resort General Manager and Roger Martinez, Assistant Manager. The following actions took place:

Approved the September 12, 2020 Annual Meeting Minutes as written.

**Election of Directors** Based on the votes received previously and in person, Valerie Dahl-Nevarez and Larry Manley were elected to two years terms.

**Bylaw Amendment** In order for this amendment to pass, the Association was required to have 30% of the voting power in the Association or 1,440 affirmative votes. The Association received 1,961 votes in favor of the Amendment. There were 25 "no" votes and 32 abstentions. Therefore, the Bylaw Amendment is approved and will be posted on the Association website once certified and signed by the Board Secretary.

## Winners Circle Beach & Tennis Resort Organizational Meeting Highlights September 11, 2021

The meeting was called to order by Dan McGeorge at 10:50 a.m. Board members present were Dan McGeorge, President; Valerie Dahl-Nevarez, Vice President; Larry Manley, Treasurer; Nichole Peterson, Secretary and, Enrique Aguirre, Director. Representing VRI management was Tom O'Brien, Sr. Vice President of Resort Operations. The following actions took place:

Approved the following slate of officers: President, Dan McGeorge; Vice President, Valarie L. Dahl-Nevarez;
 Treasurer, Larry A. Manley; Secretary, Nichole Peterson; Director, Enrique Aguirre

(NOTE: A copy of the minutes is available at the resort for your review. If you wish to have a copy for your records, please email your request to winter.clewley@vriamericas.com and a copy will be mailed to you.)

### **Scheduled Board Meetings for Winners Circle Resort**

#### **Regular Board Meetings**

Saturday, March 19, 2022, 9:00 a.m. at WCR Saturday, May 14, 2022, 9:00 a.m. at WCR Friday, September 9, 2022, 4:00 p.m. at WCR Saturday, December 10, 2022, 9:00 a.m. at WCR

#### **Annual Meetina**

Saturday, September 10, 2022, 10:00 a.m. at WCR

Please note that meeting dates, times and places are subject to change.





PRSRT FIRST US POSTAGE PAID PERMIT 58 HYANNIS, MA

Vacation Resorts International 25510 Commercentre Drive Suite 100 Lake Forest, CA 92630 ADDRESS SERVICE REQUESTED



## **Winners Circle Resort**

550 Via De La Valle • Solana Beach, CA 92075 • (858) 755-6666

The Association News is brought to you on a quarterly basis by the Winners Circle Beach & Tennis Resort Timeshare Condominium Owners Association. Its purpose is to bring noteworthy news and stories of interest to owners.

#### **Members of the Board**

Dan McGeorge, President Valerie L. Dahl-Nevarez, Vice President Nichole Peterson, Secretary Larry A. Manley, Treasurer Enrique Aguirre, Director

#### **Contributors**

Terry Fraser, Resort General Manager

#### Management

Vacation Resorts International – (949) 587-2299 "Perfecting the Art of Hospitality"

If you are interested in writing to the Winners Circle Resort Board of Directors, please direct all correspondence to Vacation Resorts International, Attn: Tom O'Brien, 25510 Commercentre Drive, Suite 100, Lake Forest, CA 92630

If you are interested in submitting an article to be published in the Association Newsletter that you feel would be interesting to fellow owners, please direct all correspondence and photographs to the General Manager.

#### SERVICE DIRECTORY

#### **MANAGEMENT**

Vacation Resorts International (VRI) 25510 Commercentre Drive, Suite 100 Lake Forest, CA 92630.....

......(949) 587-2299 www.vriresorts.com

#### **EXCHANGE INFORMATION**

Winners Circle Resort		
Resort Condominiums International (RCI)	(877)	874-3334
RCI Points Program	(877)	968-7476
Interval International (II)	(800	828-8200
Trading Places International	(800	) 365-7617

#### **RESERVATIONS**

Information/Assistanc	e(858) 755-6666
Reservations Email	<u>reservations@winnerscircleresort.com</u>
Bonus Time	(858) 755-6666
Vacation Tyme®	(866) 469-8222
,	

#### **OWNER SERVICES**

Assessment Billing & Collections	(949)	855-8004
Rentals	(858)	755-6666
Winners Circle Resort Websitewww.winners	circle	resort.com

General Inquiry Email <u>reservations@winnerscircleresort.com</u>				
	Chamber of Commerce	(858) (858)	) 755-4775   755-8833	
	Recreation Center	(858	) 481-0363	
	Red Tracton's Restaurant( Race Track Del Mar	(85 (85	755-6600 8) 755-1141	